

CORPORATE TOUR CASE STUDY · LOUDOUN COUNTY, VIRGINIA

Eighteen tastings, three wineries, one day handled from pickup to drop-off.

Dragos, Inc. — Finance team offsite · September 18

Anna Evans, Senior Manager of Revenue Recognition at Dragos, was planning her team's offsite from scratch — most of the group wasn't local to D.C., nobody had run one before, and the headcount kept moving between 20 and 26.

Anna wanted something better than a hotel conference room, without becoming a part-time event coordinator on top of her actual job.

Budget approval stretched through the summer, so the plan sat ready until the green light came in August. From there a single call settled the details: 18 tasting, 7 sitting out, 2 on cider, 27 branded tumblers, lunch built around the group's dietary restrictions. Waivers, the attendee manifest, and a last-minute attendee swap all moved through email without slowing anything down.

On September 18 a 27-passenger coach — A/C, Wi-Fi, USB at every seat — collected the group in Washington, D.C. at 10 a.m. Dan, a Certified Tourism Ambassador, hosted three wineries including Fleetwood Farm, ran trivia between stops, handed out the lunches, and had everyone back on schedule for 5 p.m.

AT A GLANCE

GROUP

~25 attendees, 18 tasting

PICKUP

Washington, D.C. · 10 a.m.

COACH

27-passenger Executive Bus with A/C, Wi-Fi, USB

HOST

Dan, Certified Tourism Ambassador

STOPS

3 wineries, including Fleetwood Farm Winery

18 / 3

attendees tasting, across three wineries — cider for the two who preferred it.

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host running the group, the trivia, the lunches and the schedule.

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disruptions from headcount shifts, an attendee swap, a waiver fix.



“We all had a great time last week! Our guide was awesome with his trivia questions, helping to pass out our lunches, and answering team questions. I've received lots of positive feedback from our whole team!”

Anna Evans, CPA · Senior Manager of Revenue Recognition, Dragos, Inc.



If you're planning something similar

If you're the person who ends up organizing the offsite on top of your actual job — this is the kind of day we build for. Comfortable transportation, wineries that fit the group, lunch and dietary needs sorted ahead of time, and a host who keeps things moving without making it feel managed.

Ready to plan your team's day?

Tell us the headcount and the vibe, and we'll build the day around it.

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